



## PRESS RELEASE

### **Advanced Analytical establishes French office at Genopole**

**ANKENY, Iowa – September 5, 2016** – Advanced Analytical Technologies, Inc., (AATI) establishes a French office at Genopole Biocluster near Paris France to expand direct sales, distribution and service into France, the French speaking part of Belgium and Luxembourg.

The Fragment Analyzer™ Automated CE System has become a laboratory standard for the automated analysis of nucleic acids since its release in 2012. Now just four years later, we are excited to announce the opening of our French office, making it AATI's second European branch.

“In 2010 we started our German subsidiary to provide direct sales, distribution and support for our regional customers. Over the years this effort has been a tremendous success for AATI”, said Brian Thompson, Chief Financial Officer at AATI. “We look to our expansion into France as a logical step in leveraging the infrastructure we have created at our Heidelberg distribution center”. With the recent announcement of France to invest just over \$740 millions in 12 high-throughput sequencing core facilities for genomics and personalized medicine, AATI is set to support the growing needs of the burgeoning French biotechnology market.

The Fragment Analyzer is the premier parallel capillary electrophoresis instrument in life sciences research. Capable of running 12, 48, or 96 nucleic acid samples in parallel and sizing fragments through 60,000 base pairs, the Fragment Analyzer provides fast and accurate analysis. This versatile instrument is ideal for a plethora of applications ranging from critical QC checkpoints for NGS workflows to CRISPR mutation detection.

“With the Fragment Analyzer leading technology and France’s commitment to genomics research leadership, in my opinion, there couldn’t be a better time to make this investment”, according to William Amoyal, Manager of AATI France.

“The Genopole Biocluster is very happy to welcome Advanced Analytical. AATI is specialized in the development of nucleic acid analysis dedicated to support the academic research and the pharmaceutical industry. Thanks to its technology, AATI matches perfectly the objectives of the French personalized medicine plan “Genomics medicine 2025”. The decision of this international company to set up its French subsidiary at the Genopole Biocluster demonstrates the dynamic environment of our ecosystem and

perfectly fits the challenges of novel approaches in research and tomorrow's medicine", said Pierre Tambourin, CEO of Genopole.

The new office is located 30 minutes south of Paris in the Genopole Biocluster, a hub of life sciences research facilities with 19 academic laboratories and more than 80 biotechnology companies. At the forefront of genetics and genomics, Genopole promotes the translation of basic research into viable biotechnologies ranging from industrial applications to novel medical treatments. We believe that having offices at this location will allow us to be a part of future advancements and discoveries.

#### **About AATI**

Advanced Analytical Technologies, Inc., (AATI) develops, manufactures, and markets low and high-throughput, fully-automated nucleic acid analysis systems. AATI platforms optimize and accelerate complex genomics workflows for basic science and commercial applications in multiple life science industries including: genomics, molecular diagnostics, pharmaceuticals, healthcare, biotechnology, synthetic biology, biofuels, and agriculture. The company's product portfolio has instruments for parallel analysis of DNA, RNA, pharmaceutical compounds, and oligonucleotides using capillary electrophoresis (CE) with fluorescence or UV absorbance detection. The Fragment Analyzer™ Automated CE System is the company's flagship platform recognized as the best-in-class fluorescence-based CE detection system for sizing and concentration analysis of various DNA and RNA samples including: genomic DNA, NGS libraries, CRISPR mutations, dsDNA fragments, PCR amplicons, microsatellite SSR, RFLP, total RNA, mRNA, small and microRNA, single-cell products, and cell-free isolates. In addition to the French office, Advanced Analytical has a facility in Heidelberg, Germany as well as a corporate office in Ankeny, Iowa, USA. More information is available at [www.aati-us.com](http://www.aati-us.com).

#### **About Genopole**

As France's leading biocluster for research in genetics and biotechnologies for healthcare and the environment, Genopole unites 19 research laboratories, 82 biotech companies, 25 technical platforms, and numerous university-level training programs (Evry-Val-d'Essonne University). Its objectives are to create and support biotech companies, favor the development of research in genomics and post-genomics, assure the transfer of resulting technologies to the industrial sector, and establish academic-level training programs for these fields. Genopole is funded mainly by the Ile-de-France Regional Council, the Essonne Department Council and the French State [www.genopole.fr](http://www.genopole.fr).